SOHU.COM INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited) (In thousands, except per share data)

Infere Month's Ended Nume Month's Ended September 30, September 30, Revenues: Advertising: Brand advertising: Subtotal farties, respectively) \$ 15,618 \$ 12,932 \$ 41,601 \$ 32,875 Sponsored search 3,172 2.541 9,008 6,994 Subtotal of advertising revenues 18,879 1,486 2,985 4,175 Others 1,847 836 5,207 39,273 Total revenues 2,878 2,940 77,782 79,142 Cost of revenues 1,923 8,843 Advertising: Brand advertising cost of revenues 4,935 3,326 1,932 9,044 Non-advertising cost of revenues 4,935 3,326 Mi	(In thousands,				
Z005Z004Z005Z004Revenues: Advertising: Brand advertising: (non-advertising: respectively)51.5.618\$12.932\$41,601\$32,875Sponsored search3,1722,5419,0086.994Subtotal of advertising revenues18,79015,47350,60939,869Non-advertising:"""""""""""""""Wireless6,7628,14519,08131,706E-commerce8791,4862,9854,175Others1,8478365,2073,392Subtotal of non-advertising revenues9,48810,46727,27339,273Total revenues:28,27825,94077,88279,142Cost of revenues:4,1222,98710,3398,160Sponord search8133391,993884Subtotal of advertising cost of revenues4,9353,32612,3329,044Non-advertising:"""""""""""""""""""""""""""""""""		Three Months Ended		Nine Months Ended	
Revenues: Advertising: Brand advertising (including 50, \$104, \$0 and \$349 from related parties, respectively) \$ 15,618 \$ 12,932 \$ 41,601 \$ 32,875 Sponsored search 3,172 2,541 9,008 6,994 Subtoal of advertising revenues 18,790 15,473 50,609 39,869 Non-advertising: Wireless 6,762 8,145 19,081 31,706 E-commerce 879 1,486 2,992 3,172 39,273 Others 1,847 886 5,207 3,392 Subtoal of non-advertising revenues 9,488 10,467 27,273 39,273 Total revenues: 4,122 2,987 10,339 8,160 Sponsored search 813 3326 12,332 9,044 Non-advertising: 9,043 5,353 3,147 8,546 11,702 E-commerce (including \$51, \$28, \$115 and \$94 1,014 1,468 3,052 4,138 Others (including \$326, \$0, \$906 and \$0 from related parties, respectively) 626 446 1,974					
Advertising: Brand advertising (including \$0, \$104, \$0 and \$349 from related parties, respectively)\$ 15,618 s 12,932 		2005	2004	2005	2004
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from related parties, respectively)\$ 15,618\$ 12,932\$ 41,601\$ 52,875Sponsored search $3,172$ $2,541$ $9,008$ $6,994$ Subtotal of advertising revenues $18,790$ $15,473$ $50,609$ $39,869$ Non-advertising: $Wireless$ $6,762$ $8,145$ $19,081$ $31,706$ E-commerce 879 $1,486$ 2.985 $4,175$ Others 1.847 836 5.207 3.392 Subtotal of non-advertising revenues $9,488$ $10,467$ $27,273$ $39,273$ Total revenues: $22,987$ $10,339$ $8,160$ Advertising:Brand advertising cost of revenues 4.122 $2,987$ $10,339$ $8,160$ Sponsored search 813 339 $1,993$ 884 Subtotal of advertising cost of revenues 4.9355 $3,326$ $12,332$ $9,044$ Non-advertising: $Wireless$ 1.014 $1,468$ 3.052 $4,138$ Nur-advertising cost of revenues 4.935 $3,353$ $3,147$ $8,546$ $11,702$ E-commerce (including \$51,\$28,\$115 and \$94 1.014 $1,468$ 3.052 $4,138$ Others (including \$52,50,\$006 and \$0 from 626 4466 1.974 1.362 Subtotal of non-advertising cost of revenues $9,928$ 8.387 $25,904$ $25,2904$ General and administrative $2,413$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $4,439$ 905 Total o	•				
Subtoral of advertising revenues 18,790 15,473 50,609 39,869 Non-advertising: Wireless 6,762 8,145 19,081 31,706 E-commerce 879 1,486 2,985 4,175 Others 1,847 836 5,207 3,392 Subtotal of non-advertising revenues 9,488 10,467 27,273 39,273 Total revenues: 28,278 25,940 77,882 79,142 Cost of revenues: Advertising: Brand advertising cost of revenues 4,935 3,326 12,332 9,044 Non-advertising: Wireless 3,353 3,147 8,546 11,702 E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively) 1,014 1,468 3,052 4,138 Others (including \$326, \$0, \$906 and \$0 from related parties, respectively) 626 446 1,974 1,362 Subtotal of non-advertising cost of revenues 9,928 8,387 25,904 26,246 Gross profit 18,350 17,553 51,978 52,896 0perating expenses: Product development 3,4		\$ 15,618	\$ 12,932	\$ 41,601	\$ 32,875
Non-advertising: Image for the second	Sponsored search	3,172	2,541	9,008	6,994
Wireless 6.762 8.145 19.081 $31,706$ E-commerce 879 1.486 2.985 4.175 Others 1.847 836 5.207 3.392 Subtotal of non-advertising revenues 9.488 10.467 27.273 39.273 Total revenues: 28.278 25.940 77.882 $79,142$ Advertising: 873 3.392 39.273 $79,142$ Subtotal of advertising cost of revenues 4.122 2.987 $10,339$ $8,160$ Sponsored search 813 339 1.993 884 Subtotal of advertising cost of revenues 4.935 3.326 12.332 9.044 Non-advertising: $Wireless$ 3.353 3.147 8.546 11.702 Wireless 3.355 3.147 8.546 11.702 1.662 E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively) 1.014 1.468 3.052 4.138 Others (including \$526, \$0, \$906 and \$0 from related parties, respectively) 626 446 1.974 1.362 Subtotal of non-advertising cost of revenues 9.928 8.387 25.904 26.246 Gross profit 17.553 51.978 52.896 Operating expenses: 9.228 8.387 25.904 26.246 Product development 3.439 2.462 10.175 6.433 Amortization of intangibles 509 368 1.439 905 Total operating expenses 11.376	Subtotal of advertising revenues	18,790	15,473	50,609	39,869
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Non-advertising:				
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Wireless	6,762	8,145	19,081	31,706
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	E-commerce	879	1,486	2,985	4,175
Doto a determing retrines $28,278$ $25,940$ $77,882$ $79,142$ Cost of revenues:Advertising: $79,142$ $79,142$ $79,142$ Advertising:Brand advertising ost of revenues $4,122$ $2,987$ $10,339$ $8,160$ Sponsored search 813 339 $1,993$ 884 Subtotal of advertising cost of revenues $4,935$ $3,326$ $12,332$ $9,044$ Non-advertising: $Wireless$ $3,353$ $3,147$ $8,546$ $11,702$ E-commerce (including \$51, \$28, \$115 and \$94 $70,144$ $1,468$ $3,052$ $4,138$ Others (including \$25, 60, \$906 and \$0 from related parties, respectively) 626 446 1.974 1.362 Subtotal of non-advertising cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $9,928$ $8,387$ $25,904$ $26,246$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,774$ $7,913$ $19,034$ $28,042$ Other income tax expense $7,949$ $8,364$ $20,875$ $29,297$		1,847	836	5,207	3,392
Total revenues $28,278$ $25,940$ $77,882$ $79,142$ Cost of revenues:Advertising:Brand advertising $4,122$ $2,987$ $10,339$ $8,160$ Sponsored search 813 339 $1,993$ 884 Subtotal of advertising cost of revenues $4,935$ $3,326$ $12,332$ $9,044$ Non-advertising: $3,353$ $3,147$ $8,546$ $11,702$ Wireless $3,353$ $3,147$ $8,546$ $11,702$ E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively) 626 446 1.974 1.362 Others (including \$326, \$0, \$906 and \$0 from related parties, respectively) 626 446 1.974 1.362 Subtotal of non-advertising cost of revenues 9.928 8.387 25.904 26.246 Gross profit $18,350$ $17,553$ 51.978 52.896 Operating expenses: $Product development$ $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income before income tax expense $7,949$ $8,364$	Subtotal of non-advertising revenues	9,488	10,467	27,273	39,273
$\begin{array}{c c} \mbox{Cost of revenues:} \\ \mbox{Advertising:} \\ \mbox{Brand advertising cost of revenues} \\ \mbox{Sponsored search} \\ \mbox{Sponsored search} \\ \mbox{Subtotal of advertising cost of revenues} \\ \mbox{Advertising:} \\ \mbox{Wireless} \\ \mbox{Cost of revenues} \\ \mbox{Wireless} \\ \mbox{E-commerce (including $51, $28, $115 and $94 \\ from related parties, respectively) \\ \mbox{Others (including $526, $0, $906 and $0 from \\ related parties, respectively) \\ \mbox{Subtotal of non-advertising cost of revenues} \\ \mbox{Advertising expenses:} \\ \mbox{Product development} \\ \mbox{Advertising expenses:} \\ \mbox{Product development} \\ \mbox{Advertising expenses} \\ \mbox{Product development} \\ \mbox{Advertising expenses} \\ \mbox{Total operating expense} \\ \mbox{Total operating expense} \\ \mbox{Advertise} \\ A$	-	28,278	25,940	77,882	79,142
Brand advertising $4,122$ $2,987$ $10,339$ $8,160$ Sponsored search 813 339 $1,993$ 884 Subtotal of advertising cost of revenues $4,935$ $3,326$ $12,332$ $9,044$ Non-advertising: $3,353$ $3,147$ $8,546$ $11,702$ Wireless $3,353$ $3,147$ $8,546$ $11,702$ E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively) $1,014$ $1,468$ $3,052$ $4,138$ Others (including \$326, \$0, \$906 and \$0 from related parties, respectively) 626 446 $1,974$ $1,362$ Subtotal of non-advertising cost of revenues $4,993$ $5,061$ $13,572$ $17,202$ Total cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $9,928$ $8,387$ $25,904$ $26,246$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income $8,8030$ $$8,326$ $$2,0,844$ $$2,9,135$ Income before income tax expense <t< td=""><td>Cost of revenues:</td><td>-</td><td></td><td></td><td></td></t<>	Cost of revenues:	-			
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Subtotal of advertising cost of revenues 4.935 3.326 12.332 9.044 Non-advertising: WirelessWireless 3.353 3.147 8.546 11.702 E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively) 3.353 3.147 8.546 11.702 Others (including \$26, \$0, \$906 and \$0 from related parties, respectively) 626 446 1.974 1.362 Subtotal of non-advertising cost of revenues 4.993 5.061 13.572 17.202 Total cost of revenues 9.928 8.387 25.904 26.246 Gross profit $18,350$ 17.553 51.978 52.896 Operating expenses: P 2.462 10.175 6.433 Sales and marketing 4.615 4.600 13.618 11.982 General and administrative 2.813 2.210 7.712 5.534 Anortization of intangibles 509 368 1.439 905 Total operating expenses 11.376 9.640 32.944 24.854 Other income/ (expense) 517 641 1.745 1.849 Income before income tax expense 81 (38) (31) (162) Net income $$8.030$ $$8.326$ $$20.844$ $$29.135$ Basic net income per share $$0.22$ $$0.23$ $$0.58$ $$0.80$ Shares used in computing basic net income per share $$0.21$ $$0.21$ $$0.54$ $$0.73$	Brand advertising	4,122	2,987	10,339	8,160
Non-advertising: Wireless3,3533,1478,54611,702E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively)1,0141,4683,0524,138Others (including \$326, \$0, \$906 and \$0 from related parties, respectively) 626 446 1,9741,362Subtotal of non-advertising cost of revenues $4,993$ $5,061$ $13,572$ $17,202$ Total cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $9,928$ $8,387$ $25,904$ $26,246$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,303$ $\$$ $8,326$ $$20,844$ $$29,135$ Basic net income per share $$0,22$ $$0,23$ $$0,58$ $$0,632$ $$36,332$ Diluted net income per	Sponsored search	813	339	1,993	884
Wireless $3,353$ $3,147$ $8,546$ $11,702$ E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively) $1,014$ $1,468$ $3,052$ $4,138$ Others (including \$326, \$0, \$906 and \$0 from related parties, respectively) 626 446 $1,974$ $1,362$ Subtotal of non-advertising cost of revenues $4,993$ $5,061$ $13,572$ $17,202$ Total cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $77,125$ $51,978$ $52,896$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Income tax expense 81 (38) (31) (162) Net income $8,8303$ $$8,326$ $$20,844$ $$29,135$ Basic net income per share $$0,21$ $$0,23$ $$0,58$ $$0,632$ Shares used in computing basic net income per share $$0,21$ $$0,21$ $$0,54$ $$0,73$ Diluted net income per share <t< td=""><td>Subtotal of advertising cost of revenues</td><td>4,935</td><td>3,326</td><td>12,332</td><td>9,044</td></t<>	Subtotal of advertising cost of revenues	4,935	3,326	12,332	9,044
E-commerce (including \$51, \$28, \$115 and \$94 from related parties, respectively)1,0141,4683,0524,138Others (including \$326, \$0, \$906 and \$0 from related parties, respectively)6264461,9741,362Subtotal of non-advertising cost of revenues4,9935,06113,57217,202Total cost of revenues9,9288,38725,90426,246Gross profit18,35017,55351,97852,896Operating expenses:9,9284,6154,60013,61811,982Product development3,4392,46210,1756,433Sales and marketing4,6154,60013,61811,982General and administrative2,8132,2107,7125,534Amortization of intangibles5093681,439905Total operating expenses11,3769,64032,94424,854Operating profit6,9747,91319,03428,042Other income/ (expense)358(190)96(594)Interest income6176411,7451,849Income before income tax expense7,9498,36420,87529,297Income before income per share\$0,22\$0,23\$0,58Basic net income per share\$0,22\$0,23\$0,58\$Diluted net income per share\$0,21\$0,54\$0,73	Non-advertising:				
from related parties, respectively)1,0141,4683,0524,138Others (including \$226, \$0, \$906 and \$0 from related parties, respectively) 626 446 $1,974$ $1,362$ Subtotal of non-advertising cost of revenues $4,993$ $5,061$ $13,572$ $17,202$ Total cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $7,715$ $6,433$ $51,978$ $52,896$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense 81 (38) (31) (162) Net income $$8,030$ $$8,326$ $$2,0,844$ $$2,9,135$ Basic net income per share $$0,22$ $$0,23$ $$0,58$ $$0,630$ Shares used in computing basic net income per share $$36,417$ $$36,392$ $$36,202$ $$36,332$ Diluted net income per share $$0,21$ <t< td=""><td></td><td>3,353</td><td>3,147</td><td>8,546</td><td>11,702</td></t<>		3,353	3,147	8,546	11,702
related parties, respectively) 626 446 $1,974$ $1,362$ Subtotal of non-advertising cost of revenues 4.993 $5,061$ $13,572$ $17,202$ Total cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $7,553$ $51,978$ $52,896$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income before income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $$0,21$ $$0,21$ $$0,21$ $$0,54$ $$0,73$	from related parties, respectively)	1,014	1,468	3,052	4,138
Subtotal of non-advertising cost of revenues $4,993$ $5,061$ $13,572$ $17,202$ Total cost of revenues $9,928$ $8,387$ $25,904$ $26,246$ Gross profit $18,350$ $17,553$ $51,978$ $52,896$ Operating expenses: $77,553$ $51,978$ $52,896$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income tax expense $8,030$ $\$,8,326$ $\$,20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$,8030$ $\$,8,326$ $\$,20,844$ $\$,29,135$ Basic net income per share $$0,22$ $$0,23$ $$0,58$ $$0,80$ Shares used in computing basic net income per share $$36,417$ $$36,392$ $$36,202$ $$36,332$ Diluted net income per share $$0,21$ $$0,21$ $$0,21$ $$0,54$ $$0,73$		626	446	1,974	1,362
Total cost of revenues9,9288,38725,90426,246Gross profit18,35017,55351,97852,896Operating expenses:7roduct development3,4392,46210,1756,433Sales and marketing4,6154,60013,61811,982General and administrative2,8132,2107,7125,534Amortization of intangibles5093681,439905Total operating expenses11,3769,64032,94424,854Operating profit6,9747,91319,03428,042Other income/ (expense)358(190)96(594)Interest income6176411,7451,849Income before income tax expense $8,030$ \$ 8,326\$ 20,844\$ 29,135Basic net income per share $$ 0.22$ \$ 0.23\$ 0.58\$ 0.80Shares used in computing basic net income per share $$ 0.21$ \$ 0.21\$ 0.54\$ 0.73		4.993	5.061		·
Gross profit18,35017,55351,97852,896Operating expenses: $3,439$ $2,462$ $10,175$ $6,433$ Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income before income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ $29,135$ Basic net income per share $$0,22$ $$0,23$ $$$0,58$ $$$0,80$ Shares used in computing basic net income per share $$36,417$ $$36,392$ $$36,202$ $$36,332$ Diluted net income per share $$$0,21$ $$$0,21$ $$$0,54$ $$$0,73$	-	· · · · · · · · · · · · · · · · · · ·			<u> </u>
Operating expenses:Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $$ 8,030$ $$ 8,326$ $$ 20,844$ $$ 29,135$ Basic net income per share $$ 0.22$ $$ 0.23$ $$ 0.58$ $$ 0.80$ Shares used in computing basic net income per share $$ 36,417$ $36,392$ $$ 36,202$ $$ 36,332$ Diluted net income per share $$ 0.21$ $$ 0.21$ $$ 0.54$ $$ 0.73$					
Product development $3,439$ $2,462$ $10,175$ $6,433$ Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ Basic net income per share $\$$ 0.22 $\$$ 0.23 $\$$ 0.58 $\$$ 0.80 Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $\$$ 0.21 $\$$ 0.54 $\$$ 0.73	-	18,550	17,335	51,978	52,890
Sales and marketing $4,615$ $4,600$ $13,618$ $11,982$ General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ $29,135$ Basic net income per share $\$$ 0.22 $\$$ 0.23 $\$$ 0.58 $\$$ 0.80 Shares used in computing basic net income per share $$0.21$ $$0.21$ $$$0.21$ $$$0.54$ $$$0.73$ Diluted net income per share $$$0.21$ $$$0.21$ $$$0.54$ $$$0.73$		3 4 3 9	2.462	10 175	6 433
General and administrative $2,813$ $2,210$ $7,712$ $5,534$ Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ $29,135$ Basic net income per share $\$$ 0.22 $\$$ 0.23 $\$$ 0.58 $\$$ 0.80 Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $\$$ 0.21 $\$$ 0.54 $\$$ 0.73	*				
Amortization of intangibles 509 368 $1,439$ 905 Total operating expenses $11,376$ $9,640$ $32,944$ $24,854$ Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ Basic net income per share $\$$ 0.22 $\$$ 0.23 $\$$ 0.58 $\$$ 0.80 Shares used in computing basic net income per share $$6,417$ $36,392$ $$6,202$ $$6,332$ Diluted net income per share $$0.21$ $$0.21$ $$$0.21$ $$$0.54$ $$$0.73$	•				
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Operating profit $6,974$ $7,913$ $19,034$ $28,042$ Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ Basic net income per share $\$$ 0.22 $\$$ 0.23 $\$$ 0.58 $\$$ 0.80 Shares used in computing basic net income per share $36,417$ $36,392$ $$6,202$ $$6,202$ $$6,332$ Diluted net income per share $$0.21$ $$0.21$ $$0.54$ $$0.73$	_	11,376			
Other income/ (expense) 358 (190) 96 (594) Interest income 617 641 $1,745$ $1,849$ Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $\$$ $8,030$ $\$$ $8,326$ $\$$ $20,844$ $\$$ $29,135$ Basic net income per share $\$$ 0.22 $\$$ 0.23 $\$$ 0.58 $\$$ 0.80 Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $\$$ 0.21 $\$$ 0.54 $\$$ 0.73					
Income before income tax expense $7,949$ $8,364$ $20,875$ $29,297$ Income tax expense 81 (38) (31) (162) Net income $$8,030$ $$8,326$ $$20,844$ $$29,135$ Basic net income per share $$0.22$ $$0.23$ $$0.58$ $$0.80$ Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $$0.21$ $$0.21$ $$0.54$ $$0.73$	Other income/ (expense)				
Income tax expense 81 (38) (31) (162) Net income\$ 8,030\$ 8,326\$ 20,844\$ 29,135Basic net income per share\$ 0.22\$ 0.23\$ 0.58\$ 0.80Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $$ 0.21$ $$ 0.21$ $$ 0.54$ $$ 0.73$	Interest income	617	641	1,745	1,849
Net income \$ 8,030 \$ 8,326 \$ 20,844 \$ 29,135 Basic net income per share \$ 0.22 \$ 0.23 \$ 0.58 \$ 0.80 Shares used in computing basic net income per share 36,417 36,392 36,202 36,332 Diluted net income per share \$ 0.21 \$ 0.21 \$ 0.54 \$ 0.73	Income before income tax expense	7,949	8,364	20,875	29,297
Basic net income per share $$ 0.22$ $$ 0.23$ $$ 0.58$ $$ 0.80$ Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $$ 0.21$ $$ 0.21$ $$ 0.54$ $$ 0.73$	Income tax expense	81	(38)	(31)	(162)
Shares used in computing basic net income per share $36,417$ $36,392$ $36,202$ $36,332$ Diluted net income per share $\$$ 0.21 $\$$ 0.54 $\$$ 0.73	Net income	\$ 8,030	\$ 8,326	\$ 20,844	\$ 29,135
Diluted net income per share $$ 0.21$ $$ 0.21$ $$ 0.54$ $$ 0.73$	Basic net income per share	\$ 0.22	\$ 0.23	\$ 0.58	\$ 0.80
	Shares used in computing basic net income per share	36,417	36,392	36,202	36,332
Shares used in computing diluted net income per share39,75040,64439,76040,772	Diluted net income per share	\$ 0.21	\$ 0.21	\$ 0.54	\$ 0.73
	Shares used in computing diluted net income per share	39,750	40,644	39,760	40,772