## SOHU.COM INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

		Three Months Ended						Twelve Months Ended				
	Dec.	31, 2009		Sep. 30, 2009	Dec	c. 31, 2008	De	c. 31, 2009	De	c. 31, 2008		
Revenues:												
Advertising												
Brand advertising	\$	45,876	\$	48,502	\$	*	\$	177,073	\$	169,268		
Sponsored search		2,929	_	2,292		1,625		8,552		6,669		
Subtotal of advertising revenues		48,805 70,698	_	50,794		46,649 58,390		185,625		175,937		
Online games Wireless and others		,		68,684 17,107		*		267,585		201,845		
Total revenues		16,328 135,831	_	17,107 136,585		16,533 121,572		62,029 515,239		51,269 429,051		
Total revenues		133,631	_	130,383		121,372		313,239		429,031		
Cost of revenues:												
Advertising												
Brand advertising (includes share-based compensation expense of		1 6 220		15.410		1.7.0		50 151		50.440		
\$141, \$149, \$308, \$787 and \$1,200, respectively)		16,238		15,418		15,266		59,451		59,443		
Sponsored search (includes share-based compensation expense of \$1, \$19, \$3, \$26 and \$19, respectively)		3,079		2,728		1,916		10,370		6,816		
Subtotal of cost of advertising revenues		19,317	_	18,146		17,182		69,821		66,259		
Online games (includes share-based compensation expense of \$57, \$169,		17,517	_	10,140		17,102	-	07,021		00,237		
\$4, \$324 and \$14, respectively)		5,419		4,713		4,374		17,505		14,567		
Wireless and others (includes share-based compensation expense of \$0,		-,		.,		.,		,		- 1,00		
\$11, \$1, \$12 and \$5, respectively)		9,097		10,331		8,677		36,069		26,488		
Total cost of revenues		33,833	_	33,190		30,233		123,395		107,314		
Gross profit		101,998		103,395		91,339		391,844		321,737		
Operating expenses:												
Product development (includes share-based compensation expense of		14 461		14521		14.424		56.042		40.712		
\$1,952, \$2,204, \$1,580, \$8,729and \$6,749, respectively) Sales and marketing (includes share-based compensation expense of		14,461		14,531		14,424		56,943		49,713		
\$96, \$152, \$174, \$747 and \$896, respectively)		25,405		25,457		19,500		93,498		84,691		
General and administrative (includes share-based compensation		23,103		23,137		17,500		75,170		01,071		
expense of \$1,687, \$1,780, \$321, \$6,694 and \$1,737, respectively)		8,801		10,721		7,535		36,624		22,695		
Amortization of intangible assets		93		93		200		388		796		
Total operating expenses		48,760	_	50,802		41,659		187,453		157,895		
Operating profit		53,238		52,593		49,680		204,391		163,842		
Other income (expense)		239		40		(54)		342		(535)		
Interest income and exchange difference		1,136		1,469		1,221		5,001		4,288		
Income before income tax expense		54,613		54,102		50,847		209,734		167,595		
Income tax expense (benefit)		12,168		7,022		(5,745)		33,745		9,009		
Income from continuing operations	-	42,445		47,080		56,592		175,989		158,586		
Gain (Loss) from discontinued e-commerce operations			_	47,000		(0)	-	446		(0)		
Net income		42,445		47,080		56,592		176,435		158,586		
Less: Net income(loss) attributable to the noncontrolling interest		10,096		9,726		(33)		28,602		(51)		
Net income attributable to Sohu.com Inc.		32,349	_	37,354	_	56,625	_	147,833	_	158,637		
Posic not income nor show attributable to Saku asm Inc	<u> </u>	0.84	¢	0.97	¢	1 49	•	2 96	¢	4.16		
Basic net income per share attributable to Sohu.com Inc.	\$	0.84	\$_	0.97	\$	1.48	\$	3.86	\$	4.16		
Shares used in computing basic net income per share attributable to				*****								
Sohu.com Inc.		38,317	-	38,410	_	38,311	_	38,294	_	38,168		
Diluted net income per share attributable to Sohu.com Inc.	\$	0.76	\$_	0.88	\$	1.45	\$	3.57	\$	4.06		
Shares used in computing diluted net income per share attributable to		29.020		20.002		20.000		20.000		20.117		
Sohu.com Inc.		38,920	_	39,082		39,090	_	38,969	_	39,117		

# SOHU.COM INC. RECONCILIATIONS TO UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

#### NON-GAAP NET INCOME EXCLUDING SHARE-BASED COMPENSATION EXPENSE

	Three Months Ended Dec. 31, 2009					_	Three	Mont	hs Ended Sep. 30	0, 2	009	Three Months Ended Dec. 31, 2008						
	GAAP		-GAAP stments (a)	No	on-GAAP	_	GAAP		Non-GAAP djustments (a)	N	Non-GAAP		GAAP		on-GAAP justments (a	ı) <u>N</u>	on-GAAP	
Advertising revenues	\$ 48,805	\$	=	\$	48,805	\$	50,794	\$	•	\$	50,794	\$	46,649	\$	_	\$	46,649	
Less: Cost of advertising revenues	19,317		(142)	.—	19,175	.—	18,146	.—	(168)	_	17,978		17,182		(311)	.—	16,871	
Advertising gross profit	\$ 29,488	\$	142	\$	29,630	\$	32,648	\$	168	\$	32,816	\$	29,467	\$	311	\$	29,778	
Advertising gross margin	60%				61%	_	64%			_	65%	_	63%				64%	
Online games revenues	\$ 70,698	\$	_	\$	70,698	\$	68,684	\$	- 5	\$	68,684	\$	58,390	\$	-	\$	58,390	
Less: Cost of online games revenues	5,419		(57)		5,362	_	4,713		(169)		4,544	_	4,374		(4)		4,370	
Online games gross profit	\$ 65,279	\$	57	\$	65,336	\$	63,971	\$	169	\$	64,140	\$	54,016	\$	4	\$	54,020	
Online games gross margin	92%				92%	_	93%				93%	_	93%				93%	
Wireless and others revenues	\$ 16,328	\$	_	\$	16,328	\$	17,107	\$	- 5	\$	17,107	\$	16,533	\$	_	\$	16,533	
Less: Cost of wireless and others revenues	9,097				9,097	_	10,331		(11)		10,320	_	8,677		(1)		8,676	
Wireless and others gross profit	\$ 7,231	\$		\$	7,231	\$	6,776	\$	<u>11</u> 5	\$	6,787	\$	7,856	\$	1	\$	7,857	
Wireless and others gross margin	44%				44%	_	40%				40%	_	48%				48%	
Total revenues	\$ 135,831	\$	_	\$	135,831	\$	136,585	\$	- 5	\$	136,585	\$	121,572	\$	_	\$	121,572	
Less: Total cost of revenues	33,833		(199)		33,634	_	33,190		(348)		32,842	_	30,233		(316)		29,917	
Gross profit	\$ 101,998	\$	199	\$	102,197	\$	103,395	\$	348	\$	103,743	\$	91,339	\$	316	\$	91,655	
Gross margin	75%				75%	_	76%			_	76%	_	75%				75%	
Operating expenses	\$48,760	\$	(3,735)	\$	45,025	\$	50,802	\$	(4,136)	\$	46,666	\$	41,659	\$	(2,075)	\$	39,584	
Operating profit	\$ 53,238	\$	3,934	\$	57,172		52,593	\$	4,484	\$	57,077	\$	49,680	\$	2,391	\$	52,071	
Operating margin	39%			_	42%	_	39%				42%	_	41%			_	43%	
Income tax expense(benefit)	\$12,168_	\$	(3,927)	\$	8,241	\$	7,022	\$		\$	7,022	\$	(5,745)	\$		\$	(5,745)	
Net income before Non-Controlling Interest	\$ 42,445	\$	7,861	\$	50,306	\$	47,080	\$	4,484	\$	51,564	\$	56,592	\$	2,391	\$	58,983	
Net income attributable to Sohu.com Inc.	\$ 32,349	\$	6,996	\$	39,345	\$	37,354	\$	3,567	\$	40,921	\$	56,625	\$	2,391	\$	59,016	
Diluted net income per share attributable to Sohu.com Inc.	\$ 0.76			\$	0.92	\$	0.88			\$	0.96	\$	1.45			\$	1.50	
Shares used in computing diluted net income per share						_				_		_						
attributable to Sohu.com Inc.	38,920				38,957	_	39,082			_	39,129	_	39,090				39,281	

### Note:

<sup>(</sup>a) To eliminate the impact of share-based awards as measured using the fair value method.(b) Certain amounts from prior periods have been reclassified to conform with current period presentation.

# SOHU.COM INC. RECONCILIATIONS TO UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

### NON-GAAP NET INCOME EXCLUDING SHARE-BASED COMPENSATION EXPENSE

		Twelve	Mon	ths Ended De	c. 31,	2009	_	Twelve Months Ended Dec. 31, 2008					
		Non-GAAP GAAP Adjustments (a) Non-GAAP						GAAP		Non-GAAP diustments (a	n-GAAP justments (a) Non-G		
Advertising revenues	\$	185,625	\$		\$	185,625	\$	175,937	\$		\$	175,937	
Less: Cost of advertising revenues		69,821		(813)		69,008		66,259		(1,219)		65,040	
Advertising gross profit	\$	115,804	\$	813	\$	116,617	\$	109,678	\$	1,219	\$	110,897	
Advertising gross margin	_	62%			_	63%	=	62%			=	63%	
Online games revenues	\$	267,585	\$		\$	267,585	\$	201,845	\$	_	\$	201,845	
Less: Cost of online games revenues		17,505		(324)		17,181	_	14,567		(14)		14,553	
Online games gross profit	\$	250,080	\$	324	\$	250,404	\$	187,278	\$	14	\$	187,292	
Online games gross margin	=	93%			_	94%	_	93%			=	93%	
Wireless and others revenues	\$	62,029	\$	=	\$	62,029	\$	51,269	\$	=	\$	51,269	
Less: Cost of wireless and others revenues	_	36,069		(12)		36,057	_	26,488		(5)		26,483	
Wireless and others gross profit	\$	25,960	\$	12	\$	25,972	\$	24,781	\$	5	\$	24,786	
Wireless and others gross margin	_	42%			_	42%	_	48%			_	48%	
Total revenues	\$	515,239	\$	=	\$	515,239	\$	429,051	\$	=	\$	429,051	
Less: Total cost of revenues	_	123,395		(1,149)		122,246	_	107,314		(1,238)		106,076	
Gross profit	\$	391,844	\$	1,149	\$	392,993	\$	321,737	\$	1,238	\$	322,975	
Gross margin	_	76%			_	76%	-	75%			_	75%	
Operating expenses	\$	187,453	\$	(16,170)	\$	171,283	\$	157,895	\$	(9,382)	\$	148,513	
Operating profit	\$	204,391	\$	17,319	\$	221,710	\$	163,842	\$	10,620	\$	174,462	
Operating margin	_	40%			_	43%	_	38%			=	41%	
Income tax expense	\$	33,745	\$	(3,927)	\$	29,818	\$	9,009	\$		\$	9,009	
Net income before Non-Controlling Interest	\$	176,435	\$	21,246	\$	197,681	\$	158,586	\$	10,620	\$	169,206	
Net income attributable to Sohu.com Inc.	\$	147,833	\$	18,012	\$	165,845	\$_	158,637	\$	10,620	\$	169,257	
Diluted net income per share attributable to Sohu.com Inc.	\$	3.57			\$	3.98	\$	4.06			\$	4.29	
Shares used in computing diluted net income per share	_				_		_				_		
attributable to Sohu.com Inc.	_	38,969				39,051	_	39,117			_	39,417	

#### Note:

<sup>(</sup>a) To eliminate the impact of share-based awards as measured using the fair value method.(b) Certain amounts from prior periods have been reclassified to conform with current period presentation.