# SOHU.COM INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

		Three Months Ende	Six Months Ended					
	Jun. 30, 2008	Mar. 31, 2008	Jun. 30, 2007	Jun. 30, 2008	Jun. 30, 2007			
Revenues:								
Advertising								
Brand advertising	\$ 41,691		\$ 26,632	. ,				
Sponsored search	1,693	1,614	1,747	3,307	3,833			
Subtotal of advertising revenues	43,384	34,769	28,379	78,153	53,992			
Non-advertising								
Online games	47,896	40,955	3,825	88,851	5,442			
Wireless	9,166	8,593	6,588	17,759	12,164			
Others	1,534	506	196	2,040	476			
Subtotal of non-advertising revenues	58,596	50,054	10,609	108,650	18,082			
Total revenues	101,980	84,823	38,988	186,803	72,074			
Cost of revenues:								
Advertising								
Brand advertising (includes share-based compensation expense under SFAS 123(R)								
of \$295, \$309, \$415, \$604 and \$827, respectively)	13,907	11,252	9,287	25,159	17,431			
Sponsored search (includes share-based compensation								
expense under SFAS 123(R)	1	1.500	1 202	0.105	0.044			
of \$6, \$6, \$22, \$12 and \$41, respectively)	1,605	1,520	1,383	3,125	2,961			
Subtotal of advertising cost of revenues	15,512	12,772	10,670	28,284	20,392			
Non-advertising								
Online games (includes stock-based compensation expense								
under SFAS 123 (R) of \$5, \$5, \$15, \$10 and \$31,	2 505	2 200	1 401	6 710	2 270			
respectively)	3,505	3,208	1,401	6,713	2,270			
Wireless	5,480	3,931	3,175	9,411	5,785			
Others (includes share-based compensation expense under SEAS 122(B) of $\$2$ , $\$2$ , $\$4$ , $\$4$ and $\$8$ , momentumly)	279	201	120	750	221			
SFAS 123(R) of \$2, \$2, \$4, \$4 and \$8, respectively) Subtotal of non-advertising cost of revenues	<u> </u>	381 7,520	132	759	231			
			4,708	16,883	8,286			
Total cost of revenues	24,875	20,292	15,378	45,167	28,678			
Gross profit	77,105	64,531	23,610	141,636	43,396			
Operating expenses:								
Product development (includes share-based compensation								
expense under SFAS 123(R)								
of \$1,228, \$2,263, \$741, \$3,491 and \$1,521, respectively)	10,798	11,479	5,494	22,277	10,173			
Sales and marketing (includes share-based compensation								
expense under SFAS 123(R)								
of \$228, \$280, \$438, \$508 and \$885, respectively)	21,408	16,140	9,457	37,548	16,747			
General and administrative (includes share-based								
compensation expense under SFAS 123(R) of \$394, \$645, \$761, \$1,020 and \$1,567, proportion by	4,827	6 195	2 414	11.012	6 770			
\$761, \$1,039 and \$1,567, respectively)	4,827	6,185 196	3,414	11,012	6,772			
Amortization of intangibles Total operating expenses	37,232	34,000	<u>310</u> 18,675	395 71,232	689			
Total operating expenses	51,252	54,000	18,075	/1,232	34,381			
Operating profit	39,873	30,531	4,935	70,404	9,015			
	(575)	43	(120)	(522)	(240)			
Other (expense) income Interest income and exchange difference	(575) 1,480	43 166	1,057	(532) 1,646	1,826			
e	40,778	30,740	5,872	71,518	10,601			
Income before income tax expense		,						
Income tax expense	(577) 40,201	(9,185) 21,555	(163) 5,709	(9,762) 61,756	(445) 10,156			
Income from continuing operations	40,201	21,555	5,709	01,750	10,150			
Minority interests	(12)	8	18	(4)	30			
Net income from continuing operations	40,189	21,563	5,727	61,752	10,186			
	,		-,		,			
Loss from discontinued E-commerce operations	_	(1)	(20)	(1)	(13)			
Net income	\$ 40,189		\$ 5,707		\$ 10,173			
		,	- ,		.,			
Basic net income per share	\$ 1.05	\$0.57	\$ 0.15	\$ 1.63	\$ 0.28			
Channel in commuting basis of the second second	20 100	27 750	26.002	27.024	26.012			
Shares used in computing basic net income per share	38,108	37,759	36,903	37,934	36,813			
Diluted net income per share	\$ 1.02	\$ 0.55	\$ 0.15	\$ 1.57	\$ 0.27			
Shares used in computing diluted net income per share	39,429	39,037	39,130	39,234	39,059			

#### SOHU.COM INC. RECONCILIATIONS TO UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

#### NON-GAAP NET INCOME EXCLUDING SHARE-BASED COMPENSATION EXPENSE

	Three Months Ended Jun. 30, 2008						Three	Mont	hs Ended Mar.	31, 2	2008	Three Months Ended Jun. 30, 2007						
Advertising revenues Less: Cost of advertising revenues Advertising gross profit Advertising gross margin	\$ 	GAAP 43,384 15,512 27,872 64%		on-GAAP justments (a) - (301) 301	<u>N</u> \$	Non-GAAP 43,384 15,211 28,173 65%	\$ \$	GAAP 34,769 12,772 21,997 63%		Non-GAAP djustments (a) - (315) 315	) <u> </u> \$ 	Non-GAAP 34,769 12,457 22,312 64%	\$ \$	GAAP 28,379 10,670 17,709 62%		<b>on-GAAP</b> justments (i (437) 437	a) <u>N</u> \$ \$	<b>Ion-GAAP</b> 28,379 10,233 18,146 64%
Non-advertising revenues Less: Cost of non-advertising revenues Non-advertising gross profit Non-advertising gross margin	\$ \$	58,596 9,363 49,233 84%	\$ \$	(7)	\$ \$	58,596 9,356 49,240 84%	\$ \$	50,054 7,520 42,534 85%	\$ \$	(7)	\$ \$	50,054 7,513 42,541 85%	\$ \$	10,609 4,708 5,901 56%	\$ \$	(19) 19	\$ \$	10,609 4,689 5,920 56%
Total revenues Less: Total cost of revenues Gross profit Gross margin	\$ 	101,980 24,875 77,105 76%	\$ \$	(308) 308	\$ \$	101,980 24,567 77,413 76%	\$ 	84,823 20,292 64,531 76%	\$ 	(322) 322	\$ 	84,823 19,970 64,853 76%	\$ 	38,988 15,378 23,610 61%	\$ \$	(456) 456	\$ \$	38,988 14,922 24,066 62%
Operating expenses Net income Diluted net income per share Shares used in computing diluted net income per share	\$\$	37,232 40,189 1.02 39,429	\$ \$	(1,850) 2,158	\$ \$ \$	35,382 42,347 1.07 39,540	\$ \$	34,000 21,562 0.55 39,037	\$ \$	(3,188) 3,510	\$\$	30,812 25,072 0.64 39,220	\$ 	18,675 5,707 0.15 39,130	\$ \$	(1,940) 2,396	\$ \$	16,735 8,103 0.21 39,675

## SOHU.COM INC. RECONCILIATIONS TO UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

### NON-GAAP NET INCOME EXCLUDING SHARE-BASED COMPENSATION EXPENSE

		Six N	<u>Ionths</u>	Ended Jun. 3	30, 2	008		Six Months Ended Jun. 30, 2007							
		GAAP	Non-GAAP Adjustments (a			) Non-GAAP		GAAP		Non-GAAP Adjustments (a)	) Non-GAAP				
Advertising revenues	\$	78,153	\$		\$	78,153	\$	53,992	\$		\$	53,992			
Less: Cost of advertising revenues		28,284		(616)		27,668		20,392		(868)		19,524			
Advertising gross profit	\$	49,869	\$	616	\$	50,485	\$	33,600	\$	868	\$	34,468			
Advertising gross margin		64%			_	65%	_	62%			_	64%			
Non-advertising revenues	\$	108,650	\$	_	\$	108,650	\$	18,082	\$	-	\$	18,082			
Less: Cost of non-advertising revenues		16,883		(14)		16,869		8,286		(39)		8,247			
Non-advertising gross profit	\$	91,767	\$	14	\$	91,781	\$	9,796	\$	39	\$	9,835			
Non-advertising gross margin		84%			_	84%	_	54%				54%			
Total revenues	\$	186,803	\$	_	\$	186,803	\$	72,074	\$	_	\$	72,074			
Less: Total cost of revenues		45,167		(630)		44,537		28,678		(907)		27,771			
Gross profit	\$	141,636	\$	630	\$	142,266	\$	43,396	\$	907	\$	44,303			
Gross margin	_	76%			_	76%	_	60%				61%			
Operating expenses	\$	71,232	\$	(5,038)	\$	66,194	\$	34,381	\$	(3,973)	\$	30,408			
Net income	\$	61,751	\$	5,668	\$	67,419	\$	10,173	\$	4,880	\$	15,053			
Diluted net income per share	\$	1.57			\$	1.71	\$	0.27			\$	0.39			
Shares used in computing diluted net income per share	_	39,234			_	39,381	_	39,059			_	39,629			

Note:

(a) To eliminate share-based compensation expense as measured using the fair value method under SFAS 123(R).